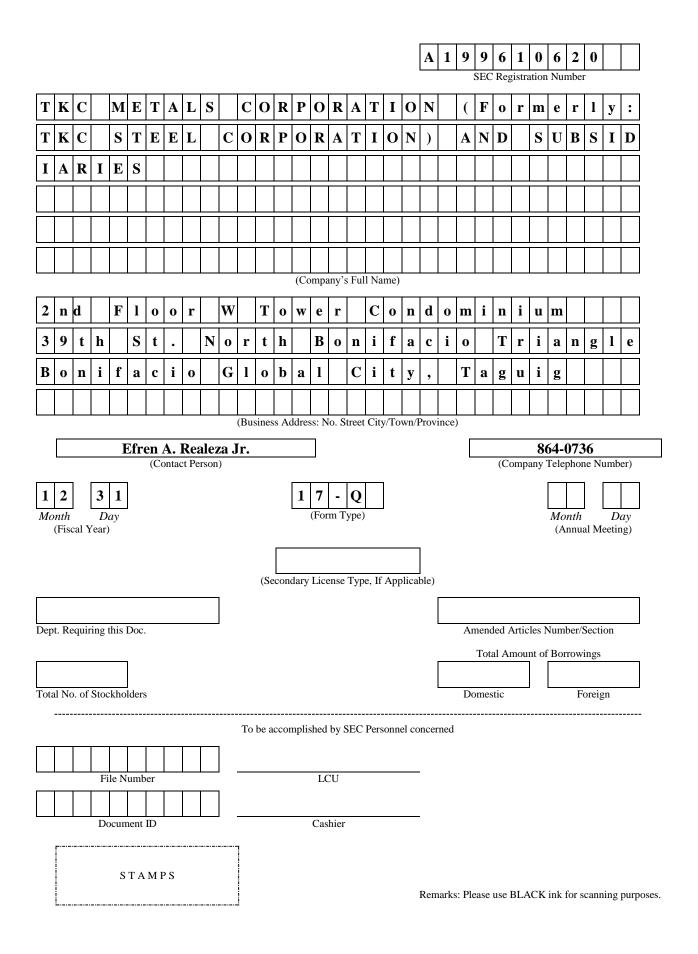
# **COVER SHEET**



# TKC METALS CORPORATION

# SEC FORM 17-Q QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2) (b) THEREUNDER

- 1. For the quarterly period ended September **30**, **2020**
- 2. Commission identification number A1996-10620 3. BIR TIN: 005-038-162-000
- 4. Exact name of issuer as specified in its charter **TKC METALS CORPORATION**
- 5. Province, country or other jurisdiction of incorporation or organization Philippines
- 6. Industry Classification Code: (SEC Use Only)
- 7. Address of issuer's principal office Postal Code: 1634

# 2<sup>nd</sup> F Unit 201, W Tower Condominium, 39<sup>th</sup> St., Bonifacio Global City, Taguig City, Philippines

- 8. Issuer's telephone number, including area code (02) 864-07-36
- Former name, former address and former fiscal year, if changed since last report TKC Steel Corporation, Unit B1-A&C, 2<sup>nd</sup> Floor, Bldg. B Karrivin Plaza, 2316 Chino Roces Ave. Ext., Makati City, Philippines
- 10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of each Class

Number of shares of common stock outstanding and amount of debt outstanding

Common

940,000,000

11. Are any or all of the securities listed on a Stock Exchange?

Yes [•] No []

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

#### Philippine Stock Exchange - 940,000,000 Common

- 12. Indicate by check mark whether the registrant:
  - (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports) Yes [•] No []

(b) has been subject to such filing requirements for the past ninety (90) days. Yes [•] No []

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# **PART II - OTHER INFORMATION**

# **TKC METALS CORPORATION AND SUBSIDIARIES** (Formerly: TKC Steel Corporation)

# UNAUDITED INTERIM CONSOLIDATED BALANCE SHEETS September 30, 2020

(With Comparative Figures for December 31, 2019)

|   | September 30                            | December 31     |
|---|---|-----------------|
|   | 2020                                    | 2019            |
| ASSETS  |   |                 |
| Current Assets  |   |                 |
| Cash and cash equivalents (Note 6)                        | <b>₽67,295,888</b>                      | ₽21,247,687     |
| Trade and other receivables (Note 7)                      | 195,142,280                             | 117,465,328     |
| Inventories (Note 8)                                      | 402,318,067                             | 365,782,646     |
| Creditable withholding and input value-added tax (Note 9) | 291,136,237                             | 290,472,654     |
| Due from related parties (Note 14)                        | 95,383,489                              | 39,976,535      |
| Other current assets (Note 10)                            | 220,320,639                             | 26,420,537      |
| Total Current Assets                                      | 1,271,596,600                           | 861,365,387     |
| Noncurrent Assets   |   |                 |
| Property, plant and equipment                             | 3,367,049,996                           | 3,277,814,514   |
| Leasehold rights (Note 11)                                | 135,420,024                             | 203,191,145     |
| Other noncurrent assets                                   | 26,717,573                              | 18,979,769      |
| Total Noncurrent Assets                                   | 3,529,187,593                           | 3,499,985,428   |
|   | ₽4,800,784,193                          | ₽4,361,350,815  |
| LIABILITIES AND EQUITY                                    |   | <u> </u>        |
| Current Liabilities                                       |   |                 |
| Trade and other payables (Note 12)                        | ₽1,174,693,636                          | ₽1,012,304,527  |
| Lease liability-current portion (Note 23)                 | 7,489,889                               | 7,489,889       |
| Loans payable (Note 13)                                   | 931,055,873                             | 824,992,511     |
| Due to related parties (Note 14)                          | 2,392,512,584                           | 2,255,450,194   |
| Total Current Liabilities                                 | 4,505,751,982                           | 4,100,237,121   |
| Noncurrent Liabilities                                    | )) - <u>)</u>                           |                 |
| Deferred tax liabilities-net                              | 20,634,348                              | 17,288,648      |
| Lease liability   | 12,229,159                              | 12,229,159      |
| Retirement benefit liability                              | 8,650,017                               | 8,650,017       |
| Total Noncurrent Liabilities                              | 41,513,524                              | 38,167,824      |
| Total Liabilities   | 4,547,265,506                           | 4,138,404,945   |
| Equity Attributable to Equity Holders of the Parent       | , | , , ,           |
| Capital stock (Notes 2 and 15)                            | 940,000,000                             | 940,000,000     |
| Additional paid-in capital (Note 2)                       | 1,983,047,906                           | 1,983,047,906   |
| Retained Earnings/(Deficit)                               | (4,590,137,409)                         | (4,468,725,321) |
| Deposits for future subscription (Note 15)                | 1,500,000,000                           | 1,500,000,000   |
| Other equity reserves                                     | 388,414,043                             | 242,461,095     |
| Total Equity Attributable to Equity Holders of the        | ·, ,                                    | . , -           |
| Parent  | 221,324,540                             | 196,783,680     |
| Minority interest   | 32,194,147                              | 26,162,190      |
| Total Equity  | 253,518,687                             | 222,945,870     |
| A ¥   | <b>₽4,800,784,193</b>                   | ₽4,361,350,815  |
|   | ,,                                      | -,,,,           |

See accompanying Notes to Consolidated Financial Statements.

# TKC METALS CORPORATION AND SUBSIDIARIES (Formerly: TKC Steel Corporation) UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF INCOME FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2020 (With Comparative Figures for the Nine Months Ended September 30, 2019)

|   | 2020                 | 2019         |
|---|----------------------|--------------|
|   |                      |              |
| SALES OF STEEL PRODUCTS                 | <b>₽</b> 464,632,265 | ₽470,205,028 |
| COST OF STEEL PRODUCTS SOLD (Note 16)   | 458,978,206          | 428,773,329  |
| GROSS PROFIT                            | 5,654,059            | 41,431,699   |
| OTHER EXPENSES                          | 91,896,265           | 110,074,952  |
| FINANCE COST                            | 38,021,324           | 59,725,173   |
|   | 129,917,589          | 169,800,125  |
| INCOME BEFORE INCOME TAX                | (124,263,530)        | (128,368,426 |
| PROVISION FOR (BENEFIT FROM) INCOME TAX |                      |              |
| Current                                 | 3,659,317            | 5,797,56     |
| Deferred                                |                      |              |
|   | 3,659,317            | 5,797,56     |
| NET INCOME                              | (127,922,847)        | (134,165,994 |
| Attributable To                         |                      |              |
| Equity holder of Parent                 | (121,412,088)        | (128,834,628 |
| Minority interest                       | (6,510,759)          | (5,331,366   |
|   | (127,922,847)        | (134,165,994 |
| Basic Earnings Per Share                | (0.13)               | (0.14        |

# TKC METALS CORPORATION AND SUBSIDIARIES (Formerly: TKC Steel Corporation) UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2020

(With Comparative Figures for the Nine Months Ended September 30, 2019)

|   | 2020           | 2019           |
|---|----------------|----------------|
|   |                |                |
| NET INCOME                                  | (₽127,922,847) | (₽134,165,994) |
| <b>OTHER COMPREHENSIVE INCOME:</b>          |                |                |
| Exchange differences on translating foreign |                |                |
| operations                                  | 161,958,762    | 201,148,927    |
| TOTAL COMPREHENSIVE INCOME FOR THE          |                |                |
| PERIOD                                      | 34,035,915     | 66,982,933     |
| Attributable To                             |                |                |
| Equity holder of Parent                     | 25,970,385     | 52,199,403     |
| Minority interest                           | 8,065,530      | 14,783,527     |
|   | 34,035,915     | 66,982,930     |
| Basic Earnings Per Share                    | 0.04           | 0.07           |
|   |                |                |

# TKC METALS CORPORATION AND SUBSIDIARIES (Formerly: TKC Steel Corporation) UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF INCOME FOR THE THIRD QUARTER ENDED SEPTEMBER 30, 2020 (With Comparative Figures for the Third Quarter Ended September 30, 2019)

|   | 2020         | 2019         |
|---|--------------|--------------|
|   |              |              |
| SALES OF STEEL PRODUCTS                 | ₽152,968,095 | ₽124,558,149 |
| COST OF STEEL PRODUCTS SOLD (Note 16)   | 150,572,848  | 128,276,395  |
| GROSS PROFIT                            | 2,395,247    | (3,718,246)  |
| OTHER EXPENSES                          | 33,969,313   | 26,898,066   |
| FINANCE COST                            | 13,399,770   | 18,059,344   |
|   | 47,369,083   | 44,957,410   |
| INCOME BEFO RE INCOME TAX               | (44,973,836) | (48,675,656) |
| PROVISION FOR (BENEFIT FROM) INCOME TAX |              |              |
| Current                                 | 1,741,367    | 1,839,321    |
| Deferred                                |              |              |
|   | 1,741,367    | 1,839,321    |
| NET INCOME                              | (46,715,203) | (50,514,977) |
| Attributable To                         |              |              |
| Equity holder of Parent                 | (44,426,787) | (47,465,049) |
| Minority interest                       | (2,288,416)  | (3,049,928)  |
|   | (46,715,203) | (50,514,977) |
| Basic Earnings Per Share                | (0.05)       | (0.05)       |

# TKC METALS CORPORATION AND SUBSIDIARIES (Formerly: TKC Steel Corporation) UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE THIRD QUARTER ENDED SEPTEMBER 30, 2020

(With Comparative Figures for the Third Quarter Ended September 30, 2019)

|   | 2020          | 2019          |
|---|---------------|---------------|
|   |               |               |
| NET INCOME                                  | (₽46,715,203) | (₽50,514,977) |
| <b>OTHER COMPREHENSIVE INCOME:</b>          |               |               |
| Exchange differences on translating foreign |               |               |
| operations                                  | 21,176,120    | (35,026,984)  |
| TOTAL COMPREHENSIVE INCOME FOR THE          |               |               |
| PERIOD                                      | (25,539,083)  | (85,541,961)  |
| Attributable To                             |               |               |
|   |               | (78,989,334)  |
| Equity holder of Parent                     | (25,156,518)  |               |
| Minority interest                           | (382,565)     | (6,552,626)   |
|   | (25,539,083)  | (85,541,960)  |
| Basic Earnings Per Share                    | ( 0.03)       | ( 0.09)       |
|   |               |               |

# TKC METALS CORPORATION AND SUBSIDIARIES

(Formerly: TKC Steel Corporation)

# UNAUDITED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2020

|                                  | _                   |                       | Equity Attributal        | ole to Equity Holde   | ers of the Parent   |               |               |                    |                     |
|----------------------------------|---------------------|-----------------------|--------------------------|-----------------------|---------------------|---------------|---------------|--------------------|---------------------|
|                                  |                     |                       |                          | Deposit for           |                     |               |               |                    |                     |
|                                  |                     | Additional            | Retained                 | Future                | Cumulative          |               |               |                    |                     |
|                                  | Capital Stock       | Paid-in               | Earnings/                | Subscription          | Translation         | Adjustment to |               |                    |                     |
|                                  | (Note 2 and 15)     | Capital (Note 2)      | (Deficit)                | (see Note 15)         | Adjustments         | Equity        | Total M       | Interest           | Total Equity        |
| Balance at January 01, 2020      | <b>₽940,000,000</b> | <b>P1,983,047,906</b> | (₽4,468,725,321)         | ₽1,500,000,000        | ₽288,905,484        | (₽46,444,389) | ₽196,783,680  | ₽26,162,190        | ₽222,945,870        |
| Deposits for future subscription | -                   | -                     | -                        |                       | -                   | -             | 0             | 0                  | 0                   |
| Translation adjustments during   |                     |                       |                          |                       |                     |               |               |                    |                     |
| the period                       | -                   | -                     | -                        |                       | 143,919,375         | -             | 143,919,375   | 14,576,289         | 158,495,664         |
| Business combination             | _                   | _                     | _                        |                       | _                   | _             | _             | -                  | -                   |
| Net income for the period        | -                   | -                     | (121,412,088)            |                       | -                   | _             | (121,412,088) | (6,510,759)        | (127,922,847)       |
| Balance at September 30,         |                     |                       |                          | <b>₽1,500,000,000</b> |                     |               |               |                    |                     |
| 2020                             | ₽940,000,000        | ₽1,983,047,906        | <b>P</b> (4,590,137,409) |                       | <b>₽432,824,859</b> | (₽46,444,389) | ₽219,290,967  | <b>₽34,227,720</b> | <b>₽253,518,687</b> |

|                                |                 |   | Equity Attributal                             | ole to Equity Holde | rs of the Parent |                       |               |             |                     |
|--------------------------------|-----------------|---|---|---------------------|------------------|-----------------------|---------------|-------------|---------------------|
|                                | -               |   |   | Deposits For        |                  |                       |               |             |                     |
|                                |                 | Additional                              | Retained                                      | Future              | Cumulative       |                       |               |             |                     |
|                                | Capital Stock   | Paid-in                                 | Earnings/                                     | Subscription (see   | Translation      | Adjustment to         |               |             |                     |
|                                | (Note 2 and 15) | Capital (Note 2)                        | (Deficit)                                     | Note 15)            | Adjustments      | Equity                | Total N       | Interest    | Total Equity        |
| Balance at January 1, 2019     | ₽940,000,000    | ₽1,983,047,906                          | (₽4,267,115,931)                              | ₽1,500,000,000      | ₽260,407,159     | (₽46,444,389)         | ₽369,894,745  | ₽32,012,609 | ₽401,907,354        |
| Deposits for future            |                 |   |   |                     |                  |                       |               |             |                     |
| subscription                   | -               | -                                       | -   |                     |                  |                       | 0             | 0           | 0                   |
| Translation adjustments during |                 |   |   |                     |                  |                       |               |             |                     |
| the period                     | -               | -                                       | -   |                     | 178,752,017      | -                     | 178,752,017   | 20,114,893  | 198,866,910         |
| Business combination           | -               | -                                       | -   |                     | _                | _                     | _             | -           | -                   |
| Net income for the period      | -               | -                                       | (128,834,628)                                 |                     | -                | -                     | (128,834,628) | (5,331,366) | (134,165,994)       |
| Balance at September 30,       |                 |   |   | ₽1,500,000,000      |                  |                       |               |             |                     |
| 2019                           | ₽940,000,000    | ₽1,983,047,906                          | P(4,395,950,559)                              |                     | ₽439,159,176     | <b>P</b> (46,444,389) | ₽419,812,134  | ₽46,796,136 | <b>₽466,608,270</b> |
|                                | , ,             | , | <u>, , , , , , , , , , , , , , , , , , , </u> |                     | , , .            | × , ) /               | , , , -       | , , , - ,   |                     |

# TKC METALS CORPORATION AND SUBSIDIARIES (Formerly: TKC Steel Corporation) UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOW

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2020 and 2019

|   | 2020               | 2019           |
|---|--------------------|----------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                |                    |                |
| Income before income tax                            | (₽124,263,530)     | (₽128,368,426) |
| 01Adjustments for:                                  |                    |                |
| Depreciation and amortization                       | 22,980,433         | 24,545,006     |
| Interest expense                                    | 38,021,324         | 59,725,173     |
| Interest income                                     | (33,521)           | (1,746)        |
| Operating income before working capital changes     | (63,295,294)       | (44,099,993)   |
| Decrease (increase) in:                             | ,+                 |                |
| Trade and other receivables                         | (57,097,384)       | (24,210,984)   |
| Inventories   | (3,164,832)        | 33,267,427     |
| Input value-added tax                               | (663,583)          | (696,225)      |
| Prepayments and other current assets                | (167,960,550)      | (293,484,206)  |
| Other non-current assets                            | (6,521,696)        | (7,049,615)    |
| Increase (decrease) in:                             |                    |                |
| Trade and other current liabilities                 | 42,817,357         | 127,891,261    |
| Accrued retirement expense                          | 0                  | 0              |
| Net cash used in operations                         | (255,885,982)      | (208,382,335)  |
| Interest paid                                       | (38,021,324)       | (59,725,173)   |
| Interest received                                   | 33,521             | 1,746          |
| Income tax paid                                     | 24,474,241         | 22,771,207     |
| Net cash used in operating activities               | (269,399,544)      | (245,334,555)  |
| CASH FLOWS FROM INVESTING ACTIVITIES                |                    |                |
| Acquisitions of property, plant and equipment       | 202,875,332        | 401,733,754    |
| Advances to related party                           | (49,716,211)       | (55,869,951)   |
| Leasehold rights                                    | 69,947,412         | 109,969,882    |
| Decrease (increase) in other noncurrent assets      |                    | 0              |
| Net cash used in investing activities               | 223,106,533        | 455,833,685    |
| CASH FLOWS FROM FINANCING ACTIVITIES                | , ,                |                |
| Proceeds from:                                      |                    |                |
| Increase (decrease) in due to stockholders          | (63,060,509)       | (138,410,161)  |
| Increase(decrease) in advances from related parties | 0                  | 0              |
| Increase(decrease) in Deferred liability            | 2,966,783          | 3,585,748      |
| Increase(decrease) in long-term liability           | 0                  | 0              |
| Increase(decrease) in due to related parties        | 137,062,390        | 64,028,853     |
| Increase(decrease) in loans payable                 | 13,266,602         | (179,709,752)  |
| Proceeds from issuance of capital stocks            | 0                  | 0              |
| Net cash provided by financing activities           | 90,235,266         | (250,505,312)  |
| NET FOREIGN EXCHANGE DIFFERENCE                     | 2,105,946          | 14,949,609     |
| NET INCREASE IN CASH AND CASH EQUIVALENTS           | 46,048,201         | (25,056,573)   |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD    | 21,247,687         | 64,941,556     |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD          | <b>P67,295,888</b> | 39,884,983     |

See accompanying Notes to Consolidated Financial Statements.

# Aging of Trade Receivables As of September 30, 2020

|                                      |             |            |             | Past Due     |                 |
|--------------------------------------|-------------|------------|-------------|--------------|-----------------|
| Description                          | Amount      | Current    | 1 - 30 Days | 31 - 60 Days | 61 - 90<br>Days |
| Trade receivables:                   |             |            |             |              |                 |
| Export Sales                         | 8,792,101   | 0          | 0           | 0            | 8,792,101       |
| Domestic Sales                       | 183,158,815 | 83,265,147 | 13,706,509  | 3,954,701    | 82,232,458      |
| Total                                | 191,950,916 | 83,265,147 | 13,706,509  | 3,954,701    | 91,024,559      |
| Less allowance for doubtful accounts |             |            |             | -            |                 |
| Net Trade and Other Receivables      | 191,950,916 | 83,265,147 | 13,706,509  | 3,954,701    | 91,024,559      |
|                                      |             |            |             |              |                 |

# 1. Corporate Information

TKC Metals Corporation (the Parent Company or TKC, formerly TKC Steel Corporation) was organized and registered with the Philippine Securities and Exchange Commission (SEC) on November 28, 1996. TKC's shares of stock were listed for trading in the Philippine Stock Exchange (PSE) July 20, 2001. The Parent Company is primarily a holding company and is also engaged in marketing and selling of purlins and galvanized iron (GI) sheets. SQL was acquired by Star Equities, Inc. (SEI), a company incorporated in the Philippines on September 13, 2006. SEI, which now owns 70.96% of the Parent Company, intended TKC to be a backdoor listing vehicle for its investment in the steel business. In line with this objective, the board of directors (BOD) and stockholders of SQL approved a resolution to (a) change the primary purpose of business from that of engaging in computer training, consulting services and selling of software licenses to marketing and selling of various steel products, principally, but not limited to billets and, investment holdings, and (b) the corporate name from SQL to TKC Steel Corporation.

On June 22, 2007, the SEC approved the amendments in Article II Primary Purpose of the Parent Company's Articles of Incorporation. Under the amended article, the Parent Company's primary purpose is to invest, operate, own, hold, use, develop, lease, trade, sell, exchange, deal in, on its own behalf or as agent or commission merchant, assign, transfer, encumber, and engage in the business of, either directly or indirectly, smelting, fusing, shaping, rolling, casting, fabricating, extruding or otherwise developing or processing metals, steel or other alloys of metallic, non-metallic or other compounds, substances and raw materials of every nature, kind or description, and to invest in stocks, bonds, or other engaged in the steel business.

As part of the business restructuring, SEI transferred its business to the Parent Company. The Parent Company's consolidated financial statements now include the following subsidiaries:

|                                      | Country of           |                     | Percentage C | )wnership |
|--------------------------------------|----------------------|---------------------|--------------|-----------|
| Name of Subsidiary                   | Incorporation        | Nature of Business  | Direct       | Indirect  |
| Treasure Steel Corporation           |                      | Manufacture of      |              |           |
| (Treasure) <sup>a</sup>              | Philippines          | steel products      | 98%          | _         |
| Billions Steel International Limited |                      |                     |              |           |
| (Billions) <sup>b</sup>              | Hong Kong            | Investment holdings | 100%         | _         |
| Campanilla Mineral Resources,        | Philippines          | Mineral production  | 70%          |           |
| Inc. (Campanilla)d                   |                      |                     |              |           |
| ZhangZhou Stronghold Steel           | People's Republic of | Manufacture of      |              |           |
| Works Co. Ltd. (ZZ                   | China or PRC         | steel pipes         | _            | 91%c      |
| Stronghold)                          |                      |                     |              |           |

<sup>a</sup> Acquired on June 29, 2007 (see Note 2)

<sup>b</sup>Acquired on April 30, 2007 (see Note 2)

<sup>c</sup> Through Billions Steel

d Has not commenced commercial operation

TKC and its subsidiaries (the Group) are engaged in the operation of a smelting, melting and rolling plant. Its main products are billets, steel bars, rods, plates, sheets, pipes and similar items.

The details of the change in the capital structure and ownership of the Parent Company as well as the accounting for the foregoing transactions are discussed further in Note 2.

The ultimate parent company of TKC is JTKC Equities, Inc., a domestic corporation.

On December 21, 2018, the Parent Company applied for the amendment of its articles of incorporation for the change of the principal office address. As at report date, the SEC's approval on the change of the principal address is still pending.

The principal office address of the Parent Company is 2nd Floor W Tower Condominium 39th St., North Bonifacio Triangle, Bonifacio Global City, Taguig City.

The registered office address of the Parent Company is Unit B1-A/C, 2nd Floor, Building B, Karrivin Plaza, 2316 Chino Roces Avenue Extension, Makati City.

## 2. Business Reorganization

The following transactions were consummated from a legal standpoint:

a. Acquisition of Interest in TKC by SEI

On February 9, 2007, in addition to the change in the corporate name from SQL to TKC Steel Corporation, the legal Parent Company (see Note 1), TKC's shareholders and BOD also approved the increase in authorized capital stock from P40.0 million divided into 40 million common shares, with par value of P1.00 a share to P1.0 billion divided into 1.0 billion common shares, with the same par value. Such increase in authorized capital stock was approved by the SEC on April 13, 2007.

Upon the change in capital structure of TKC on April 13, 2007, SEI subscribed 240.0 million shares of common stock at P1.00 a share for a total of P240.0 million, out of the increased authorized capital stock. Such subscription increased the outstanding number of common shares to 265.0 million with SEI owning 90.57% of the equity of TKC.

On April 16, 2007, SEI subscribed to an additional 440.0 million common stock at  $\mathbb{P}1.00$  a share for a total of  $\mathbb{P}440.0$  million, increasing its holdings to a total of 680.0 million shares out of the total outstanding capital stock of 705.0 million shares representing 96.45% ownership interest in TKC.

On November 23, 2007, additional 235.0 million common stocks were issued by TKC as a follow-on offering. Such issuance decreased the percentage ownership of SEI in TKC to 72.32%.

The movements of shares of stocks are as follows

|                                       |                  |              | Additional Paid |
|---------------------------------------|------------------|--------------|-----------------|
|                                       | Number of Shares | Par          | -in Capital     |
| Balance at beginning of period        | 25,000,000       | ₽25,000,000  | ₽3,000,000      |
| Subscriptions during the period:      |                  |              |                 |
| April 13, 2007                        | 240,000,000      | 240,000,000  |                 |
| April 16, 2007                        | 440,000,000      | 440,000,000  |                 |
| November 23, 2007                     | 235,000,000      | 235,000,000  | 1,980,047,906   |
| Total subscriptions during the period | 915,000,000      | 915,000,000  | 1,980,047,906   |
| Balance at end of period              | 940,000,000      | ₽940,000,000 | ₽1,983,047,906  |

b. Transfer of SEI Subsidiaries to TKC

As discussed in Note 1, SEI had intended the acquisition of the Parent Company as its vehicle for a backdoor listing for its holdings in the steel business. In line with this, SEI consolidated its interests in Treasure and Billions (together with the latter's 90% interest in ZZ Stronghold) as follows:

i) Acquisition by TKC of Billions

On April 30, 2007, a Deed of Sale was executed whereby the majority shareholder group, SEI, sold and transferred all of its interest in Billions to the Parent Company for P594,056,700. Billions has a 90% direct interest in ZZ Stronghold. Billions is a limited liability company incorporated under the laws of the Republic of Mauritius. ZZ Stronghold was incorporated on July 13, 2005 and began construction of its facilities thereafter. Its first batch of manufactured steel pipes was completed and sold in June 2007. Commercial operations of ZZ Stronghold began officially after acceptance by the customer of the first batch of steel pipes manufactured and delivered.

ii) Acquisition by TKC of Treasure

On June 29, 2007, SYL Holdings, Inc. and Billions (in-trust for the controlling shareholder group of SEI) each owning 48% in Treasure, collectively transferred their holdings consisting of 479,998 shares and 479,997 shares, respectively, with total par value of £95,999,500 to TKC on account. After execution of the Deed of Sale, TKC had 96% direct interest in Treasure (see Note 1).

Accounting for the Business Combination. In accordance with the provisions of Philippine Financial Reporting Standard (PFRS) 3, the acquisition of Treasure and Billions was accounted for as a reverse acquisition as the arrangement was for the two subsidiaries to be "acquired" by a smaller public entity as a means of obtaining a stock exchange listing. Legally however, TKC, as the issuing public entity, is regarded as the Parent Company. From an accounting perspective, Treasure and Billions are considered the "acquirer" since they have the power to govern the financial and operating policies of TKC.

In accordance with the reverse acquisition provisions of PFRS 3, the Group reflected the fair value of the net assets of TKC (the "acquiree" for financial accounting purposes) totaling to P696.2 million. TKC also determined the cost of business combination to be P708.0 million which is the fair value of the Parent Company's capital stock. The difference between the cost of combination and the fair values of assets and liabilities amounting to P11.8 million was accounted for as goodwill and was evaluated for possible impairment.

Goodwill was computed as follows:

| Amount       |
|--------------|
| ₽708,000,000 |
| 696,196,597  |
| ₽11,803,403  |
|              |

The cash inflow related to the reverse acquisition is as follows:

|  | Amount        |
|--|---------------|
| Cash from stock issuance SEI                               | ₽680,000,000  |
| Less cash outflow for the purchase of interest of Billions | (594,056,700) |
| Net cash inflow  | ₽85,943,300   |

|   | Fair Value     |                |
|---|----------------|----------------|
|   | Recognized     |                |
|   | on Acquisition | Carrying Value |
| Assets                                      |                |                |
| Cash and cash equivalents                   | ₽103,864,584   | ₽103,864,584   |
| Creditable withholding and input            |                |                |
| value-added taxes                           | 11,019,765     | 11,019,765     |
| Investment in subsidiaries                  | 829,372,022    | 829,372,022    |
| Other assets                                | 10,405,863     | 10,405,863     |
|   | 954,662,234    | 954,662,234    |
| Liabilities                                 |                |                |
| Trade and other payables                    | 1,466,137      | 1,466,137      |
| Loans payable                               | 161,000,000    | 161,000,000    |
| Advances from stockholders and subsidiaries | 95,999,500     | 95,999,500     |
|   | 258,465,637    | 258,465,637    |
| Net assets                                  | ₽696,196,597   | ₽696,196,597   |

The following is a summary of the fair values of the assets acquired and liabilities assumed as of the date of the acquisition:

#### Group Reorganization

On January 9, 2009, Billions Steel International Limited (BSIL Mauritius), a company incorporated in Mauritius, sold its entire interest in ZZ Stronghold to Billions HK, a company registered in Hong Kong. Both companies are wholly owned subsidiaries of the Parent Company. The sale was made in line with the group reorganization of Billions for the purpose of rationalizing its group structure. The group reorganization was accounted using pooling of interests method classified as uniting of interests in consideration of the substance of the transaction and since the entities in the transaction are under common control of the Parent Company.

## 3. Summary of Significant Accounting Policies

#### **Basis of Preparation**

The accompanying financial statements have been prepared using the historical cost basis. The consolidated financial statements are presented in Philippine Peso which is the functional and presentation currency of the Parent Company. All values are rounded to the nearest peso unless otherwise stated.

#### Statement of Compliance

The financial statements of the Group have been prepared in compliance with PFRS.

#### Basis of Consolidation

The Group's financial statements comprise the financial statements of the Parent Company and its subsidiaries: Billions, ZZ Stronghold and Treasure. The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company using consistent accounting policies.

The functional currency of Treasure is the Philippine Peso, while that of Billions and ZZ Stronghold is the Renminbi (RMB, currency of PRC). The accounts of Billions and ZZ Stronghold have been translated into Philippine Peso at the rate of exchange prevailing at the reporting date.

All inter-company balances, transactions, income and expenses and profits and losses resulting from inter-company transactions that are recognized in assets, if any, are eliminated in full.

Subsidiaries are fully consolidated from the date on which control is transferred to the Parent Company. Control is achieved where the Parent Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. Consolidation of subsidiaries ceases when control is transferred out of the Parent Company. The results of subsidiaries acquired or disposed of during the year are included in the consolidated statement of income from the date of acquisition or up to the date of disposal, as appropriate.

Minority interest represents the portion of net assets and profit or loss not held by the Parent Company and is presented separately in the Group's statement of income and within equity in the Group's statement of financial position, separate from equity attributable to equity holders of the Parent Company.

## Changes in Accounting Policies

The accounting policies adopted are consistent with those of the previous year except for the following new and amended PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretations which are adopted beginning January 1, 2010. The adoption of these new and amended PFRS, PAS and Philippine Interpretations did not have a significant impact to the Group's consolidated financial statements.

- PFRS 2 Amendments Group Cash-settled Share-based Payment Transaction
- PFRS 3, Business Combinations (Revised)
- PAS 27, Consolidated and Separate Financial Statements (Amended)
- PAS 39 Amendment Eligible Hedged Items
- Philippine Interpretation International Financial Reporting Interpretation Committee (IFRIC) 17, *Distributions of Non-Cash Assets to Owners*

The Group conducted an evaluation of the possible impact of the adoption of PFRS 9 and decided that the Group will not early adopt PFRS 9.

The following new and amended standards are applicable to the Company:

- PAS 27 (Amended)
- Amendments to PFRS 7
- PFRS 10
- PFRS 12
- PFRS 13

The Company is currently evaluating the impact of the applicable new and amended standards based on the financial statements as at and for the year ended December 31, 2015.

#### Improvements to PFRSs

Improvements to PFRSs, an omnibus of amendments to standards, deal primarily with a view to removing inconsistencies and clarifying wording. There are separate transitional provisions for each standard. The adoption of the following amendments resulted in changes to accounting policies but did not have any impact on the financial position or performance of the Group.

#### Improvements to PFRSs 2008

The amendment arising from the 2008 Improvements to PFRSs is effective for annual periods beginning on or after July 1, 2009.

• PFRS 5, *Non-current Assets Held for Sale and Discontinued Operations*, clarifies that when a subsidiary is classified as held for sale, all its assets and liabilities are classified as held for sale, even when the entity remains a non-controlling interest after the sale transaction.

Improvements to PFRSs 2009

- PFRS 5 clarifies that the disclosures required in respect of non-current assets and disposal groups classified as held for sale or discontinued operations are only those set out in PFRS 5. The disclosure requirements of other PFRSs only apply if specifically required for such non-current assets or discontinued operations. The amendment has no impact on the financial position or financial performance of the Group.
- PFRS 8, *Operating Segments*, clarifies that segment assets and liabilities need only be reported when those assets and liabilities are included in measures that are used by the chief operating decision maker. The amendment has no impact on the financial position or financial performance of the Group.
- PAS 7, *Statement of Cash Flows*, states that only expenditure that results in recognizing an asset can be classified as a cash flow from investing activities. This amendment has no impact on the Group's statements of cash flows.
- PAS 36, *Impairment of Assets*, the amendment clarifies that the largest unit permitted for allocating goodwill, acquired in a business combination, is the operating segment as defined in PFRS 8 before aggregation for reporting purposes. The amendment has no impact on the Group as the annual impairment test is performed before aggregation.

Other amendments resulting from the 2009 Improvements to PFRSs to the following standards did not have any impact on the accounting policies, financial position or performance of the Group.

- PFRS 2, Share-based Payment
- PAS 1, Presentation of Financial Statements
- PAS 17, Leases
- PAS 38, Intangible Assets
- PAS 39, Financial Instruments: Recognition and Measurement
- Philippine Interpretation IFRIC-9, Reassessment of Embedded Derivatives
- Philippine Interpretation IFRIC-16, *Hedge of a Net Investment in a Foreign Operation*

## Summary of Significant Accounting Policies

#### Foreign Currency Translation

Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. The statement of income of ZZ Stronghold (a foreign entity) is translated into the Group's reporting and functional currency at average exchange rates for the period and the statement of financial position is translated at exchange rate ruling at period end.

Exchange differences arising on monetary items that form part of an entity's net investment in a foreign operation are reclassified to equity (cumulative translation adjustments) in the statement of financial position and are only released to the statement of income upon the disposal of the foreign operation. The individual financial statements of each of the entities included in these financial statements are measured using the currency of the primary economic environment in which the entity operates ("the functional currency").

#### Transaction and balances

For financial reporting purposes, the foreign currency-denominated monetary assets and liabilities are translated in Philippine pesos based on the Philippine Dealing System (PDS) closing rate prevailing at end of the year and foreign currency-denominated income and expenses, at the average PDS weighted average rate (PDSWAR) for the year. Foreign

exchange differences arising from restatements of foreign currency-denominated assets and liabilities are credited to or charged against operations in the period in which the rates change.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

#### **Business Combination**

The business combination and reorganization of the legal subsidiaries, Treasure and Billions (together with ZZ Stronghold), were treated as reverse acquisition and reorganization of companies under common control, respectively, and is thus, accounted for in a manner similar to the pooling-of-interests method. The reverse acquisition involved the "purchase" by the legal subsidiaries, of TKC. This was accounted for using the purchase method. Under the purchase method, the assets, liabilities and contingent liabilities of the identified "acquiree" were measured at fair value with the cost of combination allocated to all identifiable assets and liabilities. Any difference between the cost of combination and fair value of identifiable assets were recognized as goodwill.

## Financial Instruments - Initial Recognition and Subsequent Measurement

#### Date of recognition

Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date.

#### Initial recognition of financial instruments

All financial assets are initially recognized at fair value. Except for financial assets at fair value through profit or loss (FVPL), the initial measurement of financial assets includes transaction costs. The Group classifies its financial assets in the following categories: financial assets at FVPL, Held-to-maturity (HTM) investments, Available-for-sale (AFS) investments, and loans and receivables. Financial liabilities are classified as financial liabilities at FVPL and financial liabilities carried at cost. The classification depends on the purpose for which the investments were acquired and whether they are quoted in an active market. Management determines the classification of its investments at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date. As of September 30, 2020 and December 31, 2019, the Group has no outstanding financial assets or financial liabilities at FVPL, AFS investments, and HTM investments.

#### Determination of fair value

The fair value for financial instruments traded in active markets at the statement of financial position date is based on their quoted market price or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs. When current bid and asking prices are not available, the price of the most recent transaction provides evidence of the current fair value as long as there has not been a significant change in economic circumstances since the time of the transaction.

For all other financial instruments not listed in an active market, the fair value is determined by using appropriate valuation techniques. Valuation techniques include net present value techniques, comparison to similar instruments for which market observable prices exist, option pricing models, and other relevant valuation models.

## 'Day 1' difference

Where the transaction price in a non-active market is different to the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the

difference between the transaction price and fair value (a 'Day 1' difference) in the consolidated statement of income in 'Other income.'

In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognized in the consolidated statement of income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' difference amount.

#### Receivables

These are financial assets with fixed or determinable payments and fixed maturities that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not classified as other financial assets held for trading, designated as AFS or Financial assets designated at FVPL.

After initial measurement, these financial assets are subsequently measured at amortized cost using the effective interest method, less allowance for impairment losses. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate (EIR). The amortization is included in 'Interest income' in the consolidated statement of income. The losses arising from impairment of such receivables are recognized in 'Provision for impairment losses' in the consolidated statement of income.

The Group's trade and other receivables and due from related parties are classified as receivables.

#### Other financial liabilities

This category pertains to financial liabilities that are not held for trading or not designated as at FVPL upon the inception of the liability. These include liabilities arising from operations (e.g., payables, accruals or borrowing).

The liabilities are recognized initially at fair value and are subsequently carried at amortized cost, taking into account the impact of applying the effective interest method of amortization (or accretion) for any related premium, discount and any directly attributable transaction costs.

# De-recognition of Financial Assets and Liabilities

#### Financial asset

A financial asset (or, where applicable a part of a financial asset or part of a group of financial assets) is derecognized where:

- the rights to receive cash flows from the asset have expired; or
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained the risk and rewards of the asset but has transferred the control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### Financial liability

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a de-recognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of income.

### Impairment of Financial Assets

The Group assesses at each reporting date whether a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

## Assets Carried at Amortized Cost

If there is objective evidence that an impairment loss on receivables has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original EIR. The carrying amount of the asset shall be reduced either directly or through use of an allowance account. The amount of the loss shall be recognized in the statement of income.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the consolidated statement of income, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

#### Assets Carried at Cost

If there is objective evidence that an impairment loss on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument has been incurred, the amount of the loss is measured as the difference between the assets carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

#### Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

#### **Inventories**

Inventories are carried at the lower of cost and net realizable value. Costs incurred in bringing each product to its present location and conditions are accounted for as follows:

| Finished goods                               | _ | cost includes direct materials and labor,<br>determined using the specific<br>identification method, and a proportion of<br>manufacturing overhead costs based on<br>normal operating capacity excluding<br>borrowing costs; and |
|--|---|--|
| Raw and scrap materials and factory supplies | _ | purchase cost determined on a first-in, first-out basis.   |

Net realizable value of finished goods is the estimated selling price in the ordinary course of business less the estimated costs necessary to make the sale. Net realizable value of raw and scrap materials and factory supplies is the current replacement cost.

When the net realizable value of the inventories is lower than its cost, the inventories are written down to its net realizable value and the difference between the cost and net realizable value of the inventories is charged to 'Miscellaneous expense' account in the statement of income.

## Property, Plant and Equipment

Property, plant and equipment are stated at cost, excluding costs of day-to-day servicing, less accumulated depreciation, amortization and any impairment in value.

The initial cost of property, plant and equipment consists of its purchase price and any directly attributable costs in bringing the asset to its working condition and location for its intended use. Such cost includes the cost of replacing part of such property, plant and equipment when the recognition criteria are met and the present value of the estimated cost of dismantling and removing the asset and restoring the site where the asset is located.

Expenditures incurred after the property, plant and equipment have been put into operations, such as repairs and maintenance, are charged to income in the year the costs are incurred. When each major inspection is performed, its cost is recognized in the carrying amount of the property, plant and equipment as a replacement if the recognition criteria are satisfied.

Depreciation and amortization are computed using the straight-line basis over the following estimated useful lives of the assets:

| Building                                 | 20 years                                       |
|--|--|
| Leasehold improvements                   | 3 years or term of lease, whichever is shorter |
| Machinery and equipment                  | 5 - 10years                                    |
| Office equipment, furniture and fixtures | 3 - 5 years                                    |
| Tools                                    | 3 years  |
| Transportation equipment                 | 5 - 10 years                                   |

The useful lives and depreciation and amortization method of the assets are reviewed, and adjusted if appropriate, as of each reporting date, to ensure that the periods and method of

depreciation and amortization are consistent with the expected pattern of economic benefits from the items of property, plant and equipment.

When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation, amortization and any impairment in value are removed from the accounts and any resulting gain or loss is recognized in the statement of income in the period such is realized.

Construction in-progress represents plant under construction/development and is stated at cost which includes cost of construction and other direct costs. Construction in-progress is not depreciated until such time the relevant assets are substantially available for operational use.

#### Leasehold Rights

The leasehold rights of Treasure and ZZ Stronghold are stated at cost less accumulated amortization and any impairment in value. The amortization of the leasehold rights is computed on a straight-line basis over the term of the lease agreements of 25 years (Treasure) and 42 years and 50 years (ZZ Stronghold).

#### Borrowing Costs

Borrowing costs are generally expensed as incurred. Borrowing costs, including exchange differences arising from foreign currency borrowings to the extent that they are regarded as an adjustment to interest costs, are capitalized if they are directly attributable to the acquisition or construction of a qualifying asset. Capitalization of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Borrowing costs are capitalized until the assets are substantially ready for their intended use. If the carrying amount of the asset exceeds its recoverable amount, an impairment loss is recognized.

For income tax reporting purposes, borrowing costs are treated as deductible expense in the period such are incurred.

#### Impairment of Nonfinancial Assets

This accounting policy applies primarily to the Group's property, plant and equipment, leasehold rights and goodwill.

At each reporting date, the Group assesses whether there is any indication that its nonfinancial assets may be impaired. When an indicator of impairment exists or when an annual impairment testing for an asset is required, the Group makes a formal estimate of recoverable amount. Recoverable amount is the higher of an asset's (or cash-generating unit's) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is assessed as part of the cash generating unit to which it belongs.

Where the carrying amount of an asset (or cash-generating unit) exceeds its recoverable amount, the asset (or cash-generating unit) is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset (or cash-generating unit).

Except for goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That

increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of income. After such a reversal, the depreciation expense is adjusted in future years to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining life.

#### **Goodwill**

Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of the cashgenerating unit (or group of cash-generating units) to which the Goodwill relates. Goodwill sometimes cannot be allocated on a non-arbitrary basis to individual cash-generating units, but only to the groups of cash-generating units. As a result, the lowest level within the Parent Company at which the Goodwill is monitored for internal management purposes sometimes comprises a number of cash-generating units to which the Goodwill relates but cannot be allocated. Where the recoverable amount of the cash-generating unit (or group of cashgenerating units) is less than the carrying amount of the cash-generating unit (or group of cashgenerating units) to which Goodwill has been allocated (or to the aggregate carrying amount of a group of cash-generating units to which the Goodwill relates but cannot be specifically allocated), an impairment loss is recognized.

#### Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Group expects some or all of the provisions are to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the consolidated statement of income, net of reimbursement. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

#### **Revenue Recognition**

Revenue is recognized when it is probable that the economic benefits associated with the transaction will flow to the Group and the amount of the revenue can be measured reliably. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates and other sales taxes or duties.

The following specific recognition criteria must also be met before revenue is recognized:

#### Sale of goods

Revenue from the sale of goods is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer, usually upon delivery of the goods to customers and when the amount of revenue can be reliably measured.

#### Interest income

Interest income is recognized on a time proportionate basis that reflects the effective yield on the asset.

## Expense Recognition

Expenses are recognized when it is probable that decrease in future economic benefits related to decrease in asset or an increase in liability has occurred and that the decrease in economic benefits can be measured reliably. Expenses that may arise in the course of ordinary regular

activities of the Group include among others the operating expenses on the Group's operation. Expenses are recognized as incurred.

#### Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

#### **Operating** leases

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in the consolidated statement of income on a straight-line basis over the term of lease.

For income tax reporting purposes, expenses under operating lease arrangements are treated as deductible expenses in conformity with the terms of the lease agreements.

#### Taxes

#### *Current tax*

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted as of the reporting date.

#### Deferred tax

Deferred income tax is provided, using the balance sheet liability method, on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, carry-forward benefits of unused tax credits from excess minimum corporate income tax (MCIT) for Philippine-based entities and unused net operating loss carryover (NOLCO), to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry-forward benefits of unused tax credits from excess MCIT over regular corporate income tax (RCIT) and unused NOLCO can be utilized and as applicable to Philippine-based entities, except:

- where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Any unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the years when the assets are realized or the liabilities are settled, based on tax rates (and tax laws) that have been enacted or substantively enacted as of the reporting date.

Income tax relating to items recognized directly in equity, if any, is recognized in equity and not in the statement of income.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### *Valued-added tax (VAT)*

Revenues, expenses and assets are recognized net of the amount of VAT except:

- where the VAT incurred on a purchase of assets or services is not recoverable from the tax authority, in which case the input tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of VAT included.

#### Earnings Per Share

Basic earnings per share (EPS) is computed by dividing net income for the year by the weighted average number of common shares issued and outstanding during the year, after giving retroactive effect to any stock dividends or stock splits, if any, declared during the year. Diluted EPS is computed by dividing net income applicable to common stockholders by the weighted average number of common shares issued and outstanding during the year after giving effect to assumed conversion of diluted potential common shares.

#### **Contingencies**

Contingent liabilities are not recognized in the financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognized in the financial statements but disclosed when an inflow of economic benefits is probable.

#### Segment Reporting

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on business segments is presented in Note 6 to the consolidated financial statements.

#### Standards Issued but not yet Effective

Standards issued but not yet effective up to the date of issuance of the Group's consolidated financial statements are listed below. This listing is of standards and interpretations issued, which the Group reasonably expects to be applicable at a future date. The Group intends to adopt those standards when they become effective. Except as otherwise indicated, the Group does not expect the adoption of these amended PFRS and Philippine Interpretation to have significant impact on its consolidated financial statement.

PAS 12, *Income Taxes* (Amendment) - *Deferred Tax: Recovery of Underlying Assets* The amended standard is effective for annual periods beginning on or after January 1, 2012. The amendment provides a practical solution to the problem of assessing whether recovery of an asset will be through use or sale. It introduces a presumption that recovery of the carrying amount of an asset will, normally, be through sale.

#### PAS 24, Related Party Disclosures (Amended)

The amended standard is effective for annual periods beginning on or after January 1, 2011. It clarified the definition of a related party to simplify the identification of such relationships and to eliminate inconsistencies in its application. The revised standard introduces a partial exemption of disclosure requirements for government-related entities. Early adoption is permitted for either the partial exemption for government-related entities or for the entire standard.

PAS 32, *Financial Instruments: Presentation* (Amendment) - *Classification of Rights Issues* The amendment to PAS 32 is effective for annual periods beginning on or after February 1, 2010 and amended the definition of a financial liability in order to classify rights issues (and certain options or warrants) as equity instruments in cases where such rights are given pro rata to all of the existing owners of the same class of an entity's non-derivative equity instruments, or to acquire a fixed number of the entity's own equity instruments for a fixed amount in any currency.

PFRS 7, *Financial Instruments: Disclosures* (Amendments) - *Transfers of Financial Assets* The amendments to PFRS 7 are effective for annual periods beginning on or after 1 July 2011. The amendments will allow users of consolidated financial statements to improve their understanding of transfer transactions of financial assets (for example, securitizations), including understanding the possible effects of any risks that may remain with the entity that transferred the assets. The amendments also require additional disclosures if a disproportionate amount of transfer transactions are undertaken around the end of a reporting period.

#### PFRS 9, Financial Instruments: Classification and Measurement

PFRS 9, as issued in 2010, reflects the first phase of the work on the replacement of PAS 39 and applies to classification and measurement of financial assets and financial liabilities as defined in PAS 39. The standard is effective for annual periods beginning on or after January 1, 2013. In subsequent phases, hedge accounting and de-recognition will be addressed. The completion of this project was expected in early 2011.

# Philippine Interpretation IFRIC-14 (Amendment) - Prepayments of a Minimum Funding Requirement

The amendment to Philippine Interpretation IFRIC-14 is effective for annual periods beginning on or after January 1, 2011, with retrospective application. The amendment provides guidance on assessing the recoverable amount of a net pension asset. The amendment permits an entity to treat the prepayment of a minimum funding requirement as an asset.

## Philippine Interpretation IFRIC-15, Agreement for Construction of Real Estate

This Interpretation, effective for annual periods beginning on or after January 1, 2012, covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. The Interpretation requires that revenue on construction of real estate be recognized only upon completion, except when such contract qualifies as construction contract to be accounted for under PAS 11, *Construction Contracts*, or involves rendering of services in which case revenue is recognized based on stage of completion. Contracts involving provision of services with the construction materials and where the risks and reward of ownership are transferred to the buyer on a continuous basis will also be accounted for based on stage of completion.

# Philippine Interpretation IFRIC-19, *Extinguishing Financial Liabilities with Equity Instruments*

This Interpretation is effective for annual periods beginning on or after July 1, 2010. The interpretation clarifies that equity instruments issued to a creditor to extinguish a financial liability qualify as consideration paid. The equity instruments issued are measured at their fair value. In case that this cannot be reliably measured, the instruments are measured at the fair value of the liability extinguished. Any gain or loss is recognized immediately in profit or loss.

#### Improvements to PFRSs 2010

Improvement to IFRSs is an omnibus of amendments to PFRSs. The amendments have not been adopted as they become effective for annual periods on or after either July 1, 2010 or January 1, 2011. The Group, however, expects no impact from the adoption of the following amendments on its financial position or performance:

- PFRS 3, Business Combinations
- PFRS 7, Financial Instruments: Disclosures
- PAS 1, Presentation of Financial Statements
- PAS 27, Consolidated and Separate Financial Statements
- Philippine Interpretation IFRIC-13, Customer Loyalty Programs

# 4. Significant Accounting Judgments and Estimates

The Group's financial statements prepared in conformity with PFRS require management to make judgments, estimates and assumptions that affect amounts reported in the financial statements and related accompanying notes. In preparing the Group's financial statements, management has made its best judgments and estimates of certain amounts, giving due consideration to materiality.

The estimates and assumptions used in the financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the Group's financial statements. Actual results may differ from such estimates.

#### **Judgments**

## Impairment of Nonfinancial Assets

The Group performs impairment testing of assets when there are indications of impairment. The impairment testing of assets which are not used in operations requires an estimation of its fair value less cost to sell. Fair value is the amount obtainable from the sale of an asset or cash-generating unit in an arm's-length transaction between knowledgeable willing parties. Management estimates the value in use of the cash-generating units in testing impairment of property, plant and equipment and leasehold rights. Value in use is determined by making an estimate of the expected future cash flows from the cash-generating unit and to apply a suitable discount rate in order to calculate the present value of those cash flows.

#### **Operating Leases**

The Group has entered into various lease agreements as a lessee. The Group has determined that the lessor retains all significant risk and rewards of ownership of these properties which are leased out on operating lease arrangements.

#### **Estimates**

#### a) Impairment losses of trade and other receivables

The Group reviews its trade and other receivable portfolios to assess impairment at each financial position date. In determining whether an impairment loss should be recorded in the consolidated statement of income, the Group makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of trade and receivables before the decrease can be identified with an individual trade and other receivable in that portfolio. This evidence may include such observable data as:

- significant financial difficulty of the borrower;
- breach of credit terms such as a default/delinquency in interest or principal payments;
- granting of a concession by the lender to the borrower which the lender would not otherwise consider;
- disappearance of an active market because of financial difficulties or significant market decline for the products of borrowers; and
- adverse changes in the industry or economic conditions.

The Group assessed that there is no impairment on trade and other receivables since there is no such indication of impairment.

# b) Impairment of nonfinancial assets

The Group performs impairment testing of assets when there are indications of impairment. The impairment testing of assets which are not used in operations requires an estimation of its fair value less cost to sell. Fair value is the amount obtainable from the sale of an asset or cash-generating unit in an arm's-length transaction between knowledgeable willing parties.

Management estimates the value in use of the cash-generating units in testing impairment of property, plant and equipment and leasehold rights. Value in use is determined by making an estimate of the expected future cash flows from the cash-generating unit and to apply a suitable discount rate in order to calculate the present value of those cash flows.

#### c) Realizability of creditable withholding tax and VAT

The carrying amounts of the creditable withholding and input taxes are reduced to the extent that it available to allow all or part of the creditable withholding and input taxes to be utilized.

Any allowance for unrecoverable portion of creditable withholding tax is maintained at a level based on past application experience and other factors that may affect realizability.

As of September 30, 2020 and December 31, 2019 creditable withholding taxes amounted to P68 million and P68 million, respectively, while input VAT amounted to P223 million and P222 million, respectively (see Note 9). No allowance for impairment loss was recognized since the Group believes that the creditable withholding tax and input VAT are recoverable.

#### *d*) *Net realizable values of inventories*

The Group carries inventories at net realizable value when it is lower than cost due to damage, *physical deterioration, obsolescence, changes in price levels or other causes. The net realizable* value of inventories is reviewed on an annual basis to reflect the accurate valuation in the financial records.

As of September 30, 2020 and December 31, 2019, allowance for inventories amounted to ₽ 143 million and ₽143 million respectively. As of September 30, 2020 and December 31,

2019, the carrying values of inventories amounted to P402 million and P366 million, respectively (see Note 8).

#### e) Fair value of financial assets and financial liabilities

The determination of fair value of certain financial assets and liabilities requires extensive use of accounting estimates and judgment. While significant components of fair value measurement were determined using verifiable objective evidence (i.e., foreign exchange rates, interest rates, volatility rates), the amount of changes in fair value would differ if the Group utilized different valuation methodologies.

## f) Impairment of property, plant and equipment and leasehold rights

The Group assesses impairment on property, plant and equipment and leasehold rights whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The factors that the Group considers important which could trigger an impairment review include the following:

- significant underperformance relative to expected historical or projected future operating results;
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- significant negative industry or economic trends.

The Group recognizes an impairment loss whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the higher between the net selling price and the value in use. The net selling price is the amount obtainable from the sale of an asset in an arm's length transaction while value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash-generating unit to which the asset belongs.

As of September 30, 2020 and December 31, 2019, an allowance for impairment loss remains at £683 million on the Group's property, plant and equipment.

## g) Useful lives of property, plant and equipment

The Group estimates the useful lives of property, plant and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives of property, plant and equipment are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. In addition, estimation of the useful lives of property, plant and equipment is based on collective assessment of industry practice, internal technical evaluation and experience with similar assets. It is possible, however, that future results of operations could be materially affected by changes in estimates brought about by changes in the factors mentioned in the foregoing. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances.

As of September 30, 2020 and December 31, 2019, property, plant and equipment amounted to P3.4 billion and P3.3 billion, respectively.

#### h) Impairment of goodwill

The Group's management conducts an annual review for any impairment in value of the goodwill. Goodwill is written down for impairment where the net present value of the forecasted future cash flows from the business is insufficient to support its carrying value. The impairment on goodwill is determined by comparing (a) the carrying value of goodwill

plus the net tangible assets of the merged entity and (b) the present value of the annual projected cash flows for five years computed under the discounted cash flow method.

As of September 30, 2020 and December 31, 2019, there was no impairment on goodwill.

#### *i*) Estimating retirement benefits

The determination of the obligation and cost of pension and other retirement benefits is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions include among others, discount rates, expected returns on plan assets and future salary increase rates. In accordance with PFRS, actual results that differ from the Group's assumptions are accumulated and amortized over future periods and therefore, generally affect the recognized expense and recorded obligation in such future periods. While the Group believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the pension and other retirement obligations.

#### *j)* Realizability of deferred tax assets

The Group reviews its deferred tax assets at each financial position date and written off the carrying amount as it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. As of September 30, 2020 and December 31, 2019, deferred tax assets amounted to nil.

#### 5. Financial Risk Management Objectives and Policies

The Group is exposed to a variety of financial risks. The Group's risk management program focuses on safeguarding shareholder value to manage unpredictability of risks and minimize potential adverse impact on the operating performance and financial position.

The BOD is directly responsible for risk management. Management carries out risk management policies approved by the BOD. The Finance Department of the Group, in coordination with the operating units, identifies, evaluates reports, and monitors significant risks, and submits appropriate recommendations. The BOD approves formal policies for overall risk management, as well as written policies covering specific areas, such as market risk, liquidity risk and credit risk.

#### Market Risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rate, foreign exchange rates and equity prices.

#### Foreign currency risk

Foreign currency risk arises as a result of change in exchange rates between the Philippine Peso and foreign currencies. Any change will affect the Group's foreign currency denominated accounts and transactions.

At this time, the Group's foreign currency exposure covers operations in PRC. Any fluctuation in the exchange rate between the Philippine Peso and the RMB, PRC's currency, will impact the amount of its investment and related accounts.

The Group regularly monitors foreign exchange rates, and any trends and changes. Measures are adopted to protect its investment in the event there would be significant fluctuations in the exchange rate.

The table below summarizes the Group's exposure to foreign exchange risk. Included in the table are the Group's assets and liabilities at carrying amounts in foreign currency, categorized by currency.

|  | USD   | RMB        |
|--|-------|------------|
| Assets   |       |            |
| Cash and cash equivalents                        | 1,876 | 7,799,079  |
| Trade and other receivables                      | —     | 20,258,015 |
| Inventories                                      | _     | 28,580,185 |
| Creditable withholding tax and input value-added |       |            |
| tax  | —     | -          |
| Prepayments and other current assets             | _     | 30,204,882 |
| Total assets                                     | 1,876 | 86,842,161 |
| Liabilities                                      |       |            |
| Trade and other payables                         | _     | 80,947,541 |
| Due to related parties                           | _     | 0          |
| Total liabilities                                | _     | 80,947,541 |
| Net exposure                                     | 1,876 | 5,894,620  |

Presented below is the sensitivity analysis to demonstrate the impact of assumed changes in the exchange rate between the Philippine Peso and the USD and RMB with all other factors constant:

| September 30, 2020 Rate of Change | Effect on Net Income | Effect on Equity |
|-----------------------------------|----------------------|------------------|
| in Exchange Rate                  | (in PHP)             | (in PHP)         |
| +5.0%                             | 4,643                | 2,097,309        |
| -5.0%                             | (4,643)              | (2,097,309)      |
| +2.5%                             | 2,322                | 1,048,655        |
| -2.5%                             | (2,322)              | (1,048,655)      |

#### Interest Rate Risk

Interest rate risk arises from fluctuations in market interest rates. As of September 30, 2020 and December 31, 2019, the Group does not have any re-pricing financial assets or liabilities.

#### Liquidity Risk

Liquidity risk arises from the possibility that the Group may encounter difficulties in raising funds to meet or settle its obligation at a reasonable price. Despite the present operational situation of the Group, our related parties, however, have continued to provide the necessary financial support and funding to meet the Group's maturing obligations.

The Group monitors its risk to a shortage of funds through monitoring of financial investments and financial assets and projected cash flows from operations. The Group's objectives to manage its liquidity profile are: a) to ensure that adequate funding is available at all times: b) to meet commitments as they arise without incurring unnecessary costs; and c) to be able to access funding when needed at the least possible cost.

The Group also maintains a financial strategy that the scheduled principal and interest payments are well within the Group's ability to generate cash from its business operations.

The table below summarizes the maturity profile of the Group's financial liabilities based on contractual undiscounted payments.

|                             | On demand    | Up to<br>1 month | 2 to 3<br>months | 4 to 6<br>Months | 7 to 12<br>months | Beyond 1<br>Year | Total          |
|-----------------------------|--------------|------------------|------------------|------------------|-------------------|------------------|----------------|
| Trade and other<br>payables | ₽205,939,557 | ₽272,566,817     | ₽55,420,341      | ₽19,637,984      | ₽25,551,471       | ₽589,112,546     | ₽1,168,228,716 |
| Loans payable               | -            | 372,417,171      | 97,660,361       | 97,949,087       | 366,228,419       | ₽14,292,903      | 948,547,941    |
|                             | ₽205,939,557 | ₽644,983,988     | ₽153,080,702     | ₽117,587,071     | ₽391,779,890      | ₽603,405,449     | ₽2,116,776,657 |

#### Credit risk

With respect to credit risk arising from the financial assets of the Group, the Group's exposure to credit risk arises from default of the counterparty with a maximum exposure equal to the carrying amount of these instruments.

a. Credit risk exposure

The table below shows the gross maximum exposure to credit risk of the Group as of September 30, 2020 and December 31, 2019 without considering the effects of collaterals and other credit risk mitigation techniques.

|                                      | 2020                | 2019         |
|--------------------------------------|---------------------|--------------|
| Cash and cash equivalents (Note 6)   | <b>P67,295,888</b>  | ₽21,247,687  |
| Trade and other receivables (Note 7) | 195,142,280         | 117,465,327  |
| Due from related parties (Note 14)   | 95,383,489          | 39,976,535   |
| Refundable deposits                  | 2,926,363           | 2,926,363    |
|                                      | <b>₽360,748,020</b> | ₽181,615,912 |

b. Risk concentrations of the maximum exposure to credit risk

Concentrations arise when a number of counterparties are engaged in similar business activities or activities in the same geographic region or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographical location. Such credit risk concentrations, if not properly managed, may cause significant losses that could threaten the Group's financial strength and undermine public confidence.

The Group's policies and procedures include specific guidelines to focus on maintaining a diversified portfolio. In order to avoid excessive concentrations of risk, identified concentrations of credit risks are controlled and managed accordingly.

i. Concentration by geographical location

The Group's credit risk exposures before taking into account any collateral held or other credit enhancements, is categorized by geographic location as follows:

|                                      | Philippines  | China        | Total        |
|--------------------------------------|--------------|--------------|--------------|
| Cash and cash equivalents (Note 6)   | ₽11,797,558  | ₽55,498,330  | ₽67,295,888  |
| Trade and other receivables (Note 7) | 50,986,028   | 144,156,252  | 195,142,280  |
| Due from related parties (Note 14)   | 45,136,252   | 50,247,237   | 95,383,489   |
| Refundable deposits                  | 2,926,363    | 0            | 2,926,363    |
|                                      | ₽110,846,201 | ₽249,901,819 | ₽360,748,020 |

ii. Concentration by industry

|                                      | Financial<br>Intermediaries and |              |              |
|--------------------------------------|---------------------------------|--------------|--------------|
|                                      | Manufacturing                   | Others       | Total        |
| Cash and cash equivalents (Note 6)   | ₽-                              | ₽67,295,888  | ₽67,295,888  |
| Trade and other receivables (Note 7) | 191,950,917                     | 3,191,363    | 195,142,280  |
| Due from related parties (Notes 14)  | 50,247,237                      | 45,136,252   | 95,383,489   |
| Refundable deposits                  | 2,926,363                       | -            | 2,926,363    |
|                                      | ₽245,124,517                    | ₽115,623,503 | ₽360,748,020 |

The table below shows the industry sector analysis of the Group's financial assets as before taking into account any collateral held or other credit enhancements.

c. Credit quality per class of financial assets

As of September 30, 2020, all of the Group's financial assets are neither past due nor impaired.

The table below shows the credit quality per class of financial assets that are neither past due nor impaired, based on the Parent Company's rating system:

|                                      | High Grade  | Standard Grade | Total        |
|--------------------------------------|-------------|----------------|--------------|
| Cash and cash equivalents (Note 6)   | ₽67,295,888 | ₽-             | ₽67,295,888  |
| Trade and other receivables (Note 7) | _           | 195,142,280    | 195,142,280  |
| Due from related parties (Notes14)   | _           | 95,383,489     | 95,383,489   |
| Refundable deposits                  | -           | 2,926,363      | 2,926,363    |
|                                      | ₽67,295,888 | ₽293,452,132   | ₽360,748,020 |

#### Capital Management

The Group is committed to maintaining adequate capital at all times to meet shareholders' expectations, withstand adverse business conditions and take advantage of business opportunities. The Company Management has submitted to Philippine Stock Exchange a detailed restructuring plan of activities it will undertake and timetable to bring the stockholders' equity back to positive. In addition, the Group has been negotiating with the prospective investors for additional financing to complete the Group's plant construction, diversification using new production technology, resume commercial operation and generate adequate revenues that will result to a better capital position.

The Group regularly monitors its capital position and assesses business conditions to ensure early detection and determination of risks, and its consequent adverse impact. The Group adopts measures, as is deemed necessary and appropriate, to mitigate risks.

It aims to achieve acceptable level of debt-to-equity ratio. This ratio is calculated as total liabilities divided by total equity. The Group's long-term strategy is to sustain a healthy debt-to-equity ratio. On a short-term basis, the Group intends to improve substantially this ratio as reflected, as follows:

|                      | Amount         |
|----------------------|----------------|
| Total liabilities    | ₽4,547,265,506 |
| Total equity         | 253,518,687    |
| Debt-to-equity ratio | 17.94:1        |

The Group's main sources of capital include but are not limited to:

- a. Retained earnings, where available
- b. Current earnings
- c. Debt
- d. Share issues

The Group will seek to generate reasonable rate of return on its capital. Corollary to this, the Group's dividend policy will be dictated by the level of retained earnings and ongoing business earnings.

The Group will access the capital market when it is considered necessary. As the Group grows its business, it will retain sufficient flexibility to raise capital to support new business opportunities. It will be prudent in its capital management.

## 6. Cash and Cash Equivalents

This account consists of:

|                     | 2020               | 2019         |
|---------------------|--------------------|--------------|
| Cash in banks       | <b>₽66,963,822</b> | ₽ 18,162,216 |
| Cash on hand        | 332,066            | 154,887      |
| Short-term deposits | 0                  | 2,930,584    |
|                     | <b>₽67,295,888</b> | ₽21,247,687  |

Cash in banks earns interest at prevailing bank deposit rates. Short-term deposits are made for varying periods of up to three months depending on the immediate cash requirements of the Group, and earn interest at the respective short-term deposit rates.

# 7. Trade and Other Receivables

This account consists of:

|                   | 2020         | 2019         |
|-------------------|--------------|--------------|
| Trade receivables | ₽191,950,917 | ₽79,936,199  |
| Others            | 3,191,363    | 37,529,129   |
|                   | ₽195,142,280 | ₽117,465,328 |

Treasure and ZZ Stronghold sells to customers on a cash-on-delivery basis. The outstanding balance of the trade receivables account pertains to 2019 and current deliveries settled by customers with post-dated checks. These checks were subsequently deposited and cleared with the banks.

#### 8. Inventories

This account consists of:

|                                  | 2020         |                     | 2019         |              |
|----------------------------------|--------------|---------------------|--------------|--------------|
|                                  |              | At Net              |              | At Net       |
|                                  |              | Realizable          |              | Realizable   |
|                                  | At Cost      | Value               | At Cost      | Value        |
| Raw materials, spare parts and   |              |                     |              |              |
| factory supplies                 | ₽336,605,163 | <b>₽336,605,163</b> | ₽451,844,366 | ₽309,982,842 |
| Finished goods                   | 57,222,669   | 57,222,669          | 52,388,211   | 52,356,631   |
| Scrap metals                     | 4,588,769    | 4,588,769           | 4,588,769    | 3,443,173    |
| Work in progress                 | 3,901,466    | 3,901,466           | 0            | 0            |
|                                  | ₽402,318,067 | <b>₽402,318,067</b> | ₽508,821,346 | ₽365,782,646 |
| Lower of cost and net realizable |              |                     |              |              |
| value                            |              | <b>₽402,318,067</b> |              | ₽365,782,646 |

# 9. Creditable Withholding and Input Value-added Tax (VAT)/Prepayments and Other Current Assets

<u>Creditable Withholding and Input VAT</u> This account consists of:

|                              | 2020         | 2019         |
|------------------------------|--------------|--------------|
| Input VAT                    | ₽222,719,115 | ₽222,073,082 |
| Creditable withholding tax   | 68,417,122   | 68,399,572   |
| Sub-VAT subsidy check        | 0            | 0            |
| Deferred input VAT – current | 0            | 0            |
|                              | ₽291,136,237 | ₽290,472,654 |

## 10. Prepayments and Other Current Assets

This account consists of:

|                       | 2020                 | 2019        |
|-----------------------|----------------------|-------------|
| Advances to suppliers | ₽157,167,171         | ₽14,060,218 |
| Prepaid expenses      | 63,153,468           | 12,360,319  |
| Refundable deposits   | 0                    | 0           |
|                       | <b>₽</b> 220,320,639 | ₽26,420,537 |

Advances to scrap suppliers and raw materials suppliers are applied against the purchases of the Group when the scrap or other raw materials are received from the supplier which normally takes five days from the time the advance payment is made. These advances were fully liquidated the following month.

# 11. Leasehold Rights

This account consists of:

|                                    | ZZ Stronghold | Treasure    | 2020         |
|------------------------------------|---------------|-------------|--------------|
| Cost                               |               |             |              |
| As at January 1                    | ₽235,381,833  | ₽46,000,000 | ₽281,381,833 |
| Leasehold adjustment               | (52,126,324)  | 0           | (52,126,324) |
| Exchange realignment               | (3,029,823)   | 0           | (3,029,823)  |
| As at September 30, 2020           | 180,225,686   | 46,000,000  | 226,225,686  |
| Accumulated Amortization           |               |             |              |
| As at January 1                    | 50,897,355    | 27,293,333  | 78,190,688   |
| Amortization during the period     | 2,833,961     | 1,380,000   | 4,213,961    |
| Exchange realignment               | 8,401,013     | 0           | 8,401,013    |
| As at September 30, 2020           | 62,132,329    | 28,673,333  | 90,805,662   |
| Net book value, September 30, 2020 | ₽118,093,357  | ₽17,326,667 | ₽135,420,024 |

# Treasure

Treasure has a Memorandum of Agreement (MOA) with Global Ispat Holdings, Ltd and Global Steelworks International, Inc. (lessors, both of whom are unrelated parties) whereby the lessors agree to the complete and absolute surrender of possession of billet making plant located in Iligan City, Lanao del Norte Philippines for a period of 25 years. The MOA was originally entered into between a major shareholder of SEI (who is also a director of the Parent

Company) and the lessors. As part of the reorganization, the major shareholder assigned the MOA to Treasure.

Under the terms of the MOA, Treasure shall undertake the following:

- Fully settle and discharge all the claims, liens and encumbrances;
- Rehabilitate the billet steel making plant to adequate operating condition at its exclusive expense;
- Commercially operate such billet steel making plant after the same has been rehabilitated
- Construct and erect cost-effective and practicable civil works in accordance with plant specifications as may be agreed upon by Treasure and the lessors that will segregate and isolate the billet steel making plant; and
- Hold the lessors and all its directors, officers, stockholders, employees, agents and representatives completely free from and clear of any and all real estate taxes, government fees, levies, imposts or other charges that may be imposable on the billet steel making plant or any other taxes, fees, levies, imposts, charges or similar expenses that may arise out of or in connection with the agreement.

Treasure paid the outstanding liens incurred by the former owners and inherited by the lessor pertaining to the billet making plant amounting to P46.0 million in 2006. Such amount was recorded as leasehold rights.

## ZZ Stronghold

On December 8, 2005, ZZ Stronghold entered into a contractual agreement (Agreement) with China Merchants ZhangZhou Development Zone Co. Ltd. (China Merchants) whereby China Merchants transferred the right to use the land located in 1M2-05 Zone I, China Merchants Development Zone to ZZ Stronghold for a period of 50 years. The land is where the ZZ Stronghold steel plant is located.

Under the Agreement, ZZ Stronghold has a commitment to the local government of Fujian Province to develop the land in three phases, Phase I, II and III. The total contract price for the right to use the land totaled to RMB52.3 million which can be paid on an installment basis. Contract amount and installment payments for each phase are as follows:

| Particulars | Contract<br>Amount in RMB | 1 <sup>st</sup> Payment in<br>RMB                       | 2 <sup>nd</sup> Payment in<br>RMB                     | 3 <sup>rd</sup> Payment in RMB                            | 4 <sup>th</sup> Payment in<br>RMB                      |
|-------------|---------------------------|---|---|---|--|
| Phase I     | 16,334,133                | 5,720,000 (within<br>10 days after<br>contract signing) | 5,720,000 (within 1<br>year from contract<br>signing) | 4,894,133<br>(within 2 years<br>from contract<br>signing) |  |
| Phase II    | 17,578,674                | 1,760,000 (within<br>10 days after<br>contract signing) | 4,390,000 (within 2 years from contract signing)      | 6,150,000 (within 3 years from contract signing)          | 5,278,674 (within<br>4 years from<br>contract signing) |
| Phase III   | 18,353,793*               | 1,500,000 (within<br>10 days after<br>contract signing) |   |   |  |

The contract price for the right to use the land amounting to P318.0 million (RMB 52.3 million) was initially recognized at fair value amounting to P234.7 million (RMB 33.8 million) and was recorded as 'leasehold rights' in the statement of financial position. The fair value was obtained using discounted cash flow techniques applying the market rate prevailing at the date of agreement. The remaining liability is carried in the statement of financial position at amortized cost using the EIR method in amortizing the related discount.

During the first semester of 2010, China Merchants, as mandated by the Fujian Provincial Government, made revisions in the original contract as follows: 1) the term of the lease for Phase 1 was reduced to forty two (42) years from fifty (50) years. ZZ Stronghold received a refund of P9.3 million (RMB 1.4 million) during the first quarter of 2010 to reflect the shorter lease term; 2) a portion of the land for Phase 2 (55,089.567 square meters out of the original 179,374.822 square meters.) will no longer be delivered; and 3) due to China Merchants' inability to reclaim the land, Phase 3 land will no longer be delivered to ZZ Stronghold. As a consequence of the non-delivery of a portion of Phase 2 land and the entire area of Phase 3, the cost of leasehold rights was reduced by P114.0 million and the long term debt was reduced to nil in 2010.

As of September 30, 2020 and December 31, 2019, the land use rights with carrying value of P 135 million and P203 million, respectively, were pledged to secure the loans payable of ZZS Stronghold.

#### 12. Trade and Other Payables

This account consists of:

|                           | 2020           | 2019           |
|---------------------------|----------------|----------------|
| Trade payables            | ₽732,082,086   | ₽877,295,036   |
| Advances from officer     | 0              | 0              |
| Advances from customers   | 150,916,097    | 0              |
| Accrued Expenses          | 59,335,529     | 102,569,255    |
| Withholding taxes payable | 48,253,209     | 4,647,633      |
| Others                    | 184,106,715    | 27,792,603     |
|                           | ₽1,174,693,636 | ₽1,012,304,527 |

#### 13. Loans Payable

This account represents unsecured loans of the Group from local commercial banks and a local investment house availed in 2019 maturing within one year. Details are as follow:

|     | Original<br>Currency | Amount of Loan<br>(original currency) | Amount of Loan<br>(in PHP) | Source of<br>Loan     | Interest<br>Rate |
|-----|----------------------|---------------------------------------|----------------------------|-----------------------|------------------|
| ТКС | PHP                  | 168,998,657                           | 168,998,657                | Local bank            | 5.75%            |
| TSC | PHP                  | 199,892,361                           | 199,892,361                | Local bank            | 5.75%            |
| ZZS | RMB                  | 79,000,000                            | 562,164,855                | Local bank<br>(China) | 5.5% to<br>5.93% |
|     |                      |                                       | 931,055,873                |                       |                  |

#### 14. Related Party Transactions

#### **Related Parties**

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or under common control with the Group, including holding companies, and fellow subsidiaries are related entities of the Group. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Group and close members of the family of these individuals and companies associated with these individuals also constitute related entities. Transactions between related parties are based on terms similar of those offered to non-related parties.

In considering each possible related entity relationship, attention is directed to the substance of the relationship, and not merely the legal form.

The following table shows the details of advances from/to related parties:

|                          | 2020                | 2019           |
|--------------------------|---------------------|----------------|
| Due from related parties |                     |                |
| Advances-Others          | <b>₽11,838,673</b>  | ₽11,838,673    |
| Affiliates:              | 83,544,816          | 28,137,862     |
|                          | <b>P</b> 95,383,489 | ₽39,976,535    |
| Due to related parties   |                     |                |
| Stockholder              | ₽1,131,231,795      | ₽1,131,231,795 |
| Affiliates:              | 1,261,280,789       | 1,124,218,399  |
|                          | ₽2,392,512,584      | ₽2,255,450,194 |

#### 15. Capital Stock

Capital stock as of September 30, 2020 consists of:

Common stock - P1 par value Authorized – 1,000,000,000 shares or P1,000,000,000 Issued and outstanding - 940,000,000 shares (see Note 2) P940,000,000

#### Capital Management

The Group is committed to maintaining adequate capital at all times to meet shareholders' expectations, withstand adverse business conditions and take advantage of business opportunities. The Company Management has submitted to Philippine Stock Exchange a detailed restructuring plan of activities it will undertake and timetable to bring the stockholders' equity back to positive. In addition, the Group has been negotiating with the prospective investors for additional financing to complete the Group's plant construction, diversification using new production technology, resume commercial operation and generate adequate revenues that will result to a better capital position

The Group regularly monitors its capital position and assesses business conditions to ensure early detection and determination of risks, and its consequent adverse impact. The Group adopts measures, as is deemed necessary and appropriate, to mitigate risks.

The Group regards its equity as its capital. The Group is not subject to any externally imposed capital requirement.

# 16. Cost of Sales

This account consists of:

| Direct materials P4<br>Energy<br>Depreciation and amortization<br>Salaries, wages and employee benefits<br>Spare parts and factory supplies used<br>Outside services<br>Utilities and equipment rental<br>Freight and handling | 412,107,276<br>0<br>8,638,550<br>15,291,039<br>4,679,626 | ₽376,973,626<br>0<br>10,029,570<br>17,255,373<br>6,167,106 |
|--|--|--|
| Depreciation and amortization<br>Salaries, wages and employee benefits<br>Spare parts and factory supplies used<br>Outside services<br>Utilities and equipment rental  | 15,291,039   | 17,255,373   |
| Salaries, wages and employee benefits<br>Spare parts and factory supplies used<br>Outside services<br>Utilities and equipment rental   | 15,291,039   | 17,255,373   |
| Spare parts and factory supplies used<br>Outside services<br>Utilities and equipment rental  | / /  | , ,  |
| Outside services<br>Utilities and equipment rental   | 4,679,626  | 6 167 106  |
| Utilities and equipment rental   |  | 5,107,100  |
|  | 0  | 0  |
| Freight and handling   | 6,975,455  | 7,372,680  |
|  | 0  | 0  |
| Fuel and oil   | 0  | 0  |
| Licenses   | 0  | 0  |
| Others   | 11,286,260   | 10,974,974   |
| ₽  | 158,978,206  | ₽428,773,329   |

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# Item 2 – MANAGEMENT DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

The Parent Company completed a corporate restructuring which consisted of the following:

- 1. On April 13, 2007 and June 7, 2007, the primary business purpose was changed from providing complete information solutions to operating and holding investments in steel companies;
- On April 13, 2007, the SEC approved the increase in authorized capital stock from P40 million to P1 billion;
- 3. Capital Stock was increased from P25 million to P705 million;
- 4. On April 30, 2007, it acquired 90% equity interest in ZZ Stronghold (ZZS), a company located in China;
- 5. On June 29, 2007, it acquired 96% equity interest in Treasure, a company located in the Philippines.

In addition to Steps 1 to 5, above, the SEC approved the change in the corporate name from SQL\*Wizards, Inc. to TKC Steel Corporation. The Parent Company was originally registered as SQL\*Wizards, Inc. with the primary purpose of providing complete information solutions.

On the 26th of October 2015 the SEC approves the change in the Articles of Incorporation in amending the corporate name from TKC Steel Corporation to TKC Metals Corporation.

As disclosed in Note 1 of the consolidated financial statements, SEI (the immediate parent company) intended TKC to be a backdoor listing vehicle for its investments in the steel business. Consistent with the provisions of Philippine Financial Reporting Standard (PFRS) 3, the acquisition of TKC was accounted for as a reverse acquisition as the arrangement was for Treasure Steelworks and ZZS to be "acquired" by a smaller public entity as a means of obtaining a stock exchange listing. Legally, TKC, as the issuing public entity is regarded as the parent company. From an accounting perspective, Treasure and ZZS are considered the "acquirers" since they have the power to govern the financial and operating policies of TKC. The acquisition or transfers of Billions (together with ZZ Stronghold) and Treasure Steelworks (TSC) were considered business reorganization of companies under common control. Accordingly, the acquisitions or transfers were accounted for in a manner similar to the pooling-of-interests method.

The consolidated equity of the group is in a deficit position for the years 2016 and 2017 respectively brought about by the in-activity of a subsidiary. Last July 6, 2018 we received a directive from PSE to submit a detailed plan to bring its stockholders' equity from negative to positive that includes a matching timetable on how the company will accomplish the task. On August 17, 2018, the company submitted its plan of actions to the PSE and was immediately set into motion during the Board of Directors meeting on September 03, 2018 and approved the proposal to increase TKC's authorized capital stock (ACS) from P1 billion to P3 billion. The equity restructuring plan was simple wherein current capital deficit will be wiped out by the conversion to equity of P2.6 billion advances from stockholders.

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#### **Management Plans**

#### Potential Investor

On May 7, 2019, the Parent Company has entered into an investment agreement with a prospective investor, whereas, the investor has signified its intention to subscribe to the common stock of the Parent Company and make available the necessary funding requirements of the Group. The investment will be used for the diversification of the Group's operations and additional financing to complete the Group's construction and resume commercial operations in Iligan City. As at report date, the Group is just waiting for the funds to arrive.

#### Equity Restructuring

On September 3, 2018, the BOD approved the increase in authorized capital of the Parent Company from P1,000.0 million divided into 1,000.0 million shares at P1 par value a share, to P3,000.0 million divided into 3,000.0 million shares at P1 par value a share.

On September 3, 2018, the BOD also approved the increase in authorized capital of TKC from P1,000.0 million divided into 1,000.0 million shares at P1 par value per share, to P 3,000.0 million divided into 3,000.0 million shares at P1 par value per share.

Of the increase in authorized capital stock of P2,000.0 million divided into 2,000.0 million shares at P1 par value a share, 750.0 million shares will be subscribed by third parties for P1,500.0 million. The subscriptions will be paid in full by converting their assigned advances from Treasure to the Parent Company to equity (see Note 14).

On September 3, 2018, the BOD approved the subscription and debt to equity conversion. On October 25, 2018, the increase in authorized capital stock was approved by the stockholders. The Parent Company applied for the increase in authorized capital stock with the SEC on December 21, 2018. As at report date, the SEC's approval on the increase in authorized capital stock is still pending.

The advances for debt to equity conversion was classified as "Deposits for future subscription" under "Equity" in the consolidated statements of financial position.

#### **Organizational Restructuring**

The Management is reviewing the current organizational set-up to implement management plans and programs of the Group.

#### **Status of Operations of Main Steel Subsidiaries**

#### **Treasure Steelworks**

In 2013, Treasure suspended its plant operations (production of steel billets) in Iligan City and terminated its contract with plant employees due to shortage in power supply in Mindanao. Treasure, however, is planning to produce nickel concentrate and nickel pig iron instead to lessen the plant's power supply requirement. By shifting to nickel concentrate and nickel pig iron, the power supply requirement will drop to 5 megawatts per hour (MWPH) as compared to producing steel billets at 15 to 20 MWPH.

Treasure has almost completed the refurbishment and upgrade of the billet manufacturing plant and the installation of the iron ore beneficiating plant, sintering plant and the first blast furnace plant. An investment from a prospective investor will be used to complete the plant facilities. These facilities can also be used to produce nickel concentrate and nickel pig iron.

Treasure is looking into a new technology for nickel leaching. This chemical process will take only two hours to extract nickel from laterite ores and will result to a nickel recovery rate of 20-50%. Treasure is currently in discussion with a third party to provide the technology, consultancy, installation and supervision of the required equipment; and to supply the patented chemical in the production that will guarantee the quality and consistency of nickel concentrate.

The processing plant will be developed in Iligan City to accommodate future expansion on this new environmentally-friendly nickel-leaching technology. Treasure is also securing all the necessary permits to ensure compliance on environmental law in line with the planned diversification of operation from billets to nickel concentrate.

The Management plans to start the rehabilitation of the plant facilities and installation of the new equipment for nickel concentrate as soon as we generate revenue from nickel leaching.

#### ZZ Stronghold

With regards ZZS, talks and initial discussion is on-going with a prospective investor from Hong Kong Guangbo group who is in the business of used tire recycling. The Management plans to put up this tire recycling plant inside the plant of Zhangzhou Stronghold in Fujian Province, China, the product of which will become the raw materials in making new products. The vacant property needs to be developed in order to accommodate the production capacity of the new project. The projected investment will have a positive impact to our China operation.

The Group registered a net loss of P124 million for the nine months ended September 30, 2020 versus a net loss of P128 million for the same period last year. The Group posted a positive gross profit of P6 million as of the first nine months of 2020 or 85% lower compared to the positive gross profit of P41 million for the same period in 2019. The consolidated sales of the Group of P465 million as of third quarter was 1% lower as compared to P470 million of same period last year. This performance was brought about by ZZS's minimal operating activity due the current market situation in China where

demand on steel is lower because of higher supply of steel in the local market resulting to unfavorable steel prices. Although the production and sales volume increased by 30% and 18% respectively from 12,395 MT to 13,733 MT and 16,113 MT to 16,152 MT, the equivalent nominal sales value went up only by 5% brought about by an 11% decrease in the average selling price per MT from Rmb4,487 to Rmb4,010 per MT respectively. TSC as previously disclosed ceased operations 6 years ago when the Power Sector Assets and Liabilities Management Corporation (PSALM) could not assure uninterrupted power supply requirements of the company as a result of the widespread power shortage in Mindanao.

The Group's financial condition remains sound and stable with an increase of 10% in the consolidated total assets from P 4,361 million at year-end 2019 to P4,801 million as of September30, 2020. The Company's property, plant and equipment slightly increased by 2.7% or P89 million from P3,278 million at year-end 2019 to P3,367 million. The appreciation in the balances was primarily due to a favorable effect of the currency translation adjustment.

After the Group's submission of its equity restructuring plan, 750 million shares will be subscribed by third parties for P1,500 million. The advances for debt to equity conversion was classified as "Deposits for future subscription" under "Equity" in the consolidated statements of financial position. The stockholders' equity appreciated by 13.7% or P31 million to a positive of P253 million as of September 30, 2020 against the level of positive P222 million at year-end 2019. The appreciation in capital base was primarily attributable to the effect of a favorable currency translation adjustment of P161 million.

Total liabilities increased by 9% or P408 million from P4,138 million to P4,547 million. The increase in total liabilities was primarily due to increases in trade and other payables by P162 million or 16% from P1,012 million to P1,174 million and due to related parties by 6% or P137 million from P2,255 million to P2,392 million and a 12% increased in loans or P106 million from P825 million to P931 million.

# **Causes of major movements in financial statements**

#### Balance Sheet Items (September 2020 vs. December 2019)

#### Cash and cash equivalents - 216% increased from P21 million to P67 million

Cash and cash equivalents went up by P46 million brought about by a 12% increase in loans payable and a 6% increase in due to related parties.

### Trade and other receivables -66% increased from P117 million to P195 million

Trade receivables significantly increased by ₽77 million primarily attributable to ZZS continuing sales activity.

### Inventories – 9% increased from P365 million to P402 million

The level of inventories went up by P36 million primarily due to an increase of P5 million in finished goods inventory, work in process by P4 million and raw materials and factory supplies inventory by P28 million.

# Creditable Withholding/Input VAT – remains constant at P290 million lever

The amount represents input vat and tax withheld by our customers. Creditable withholding remains constant at P68 million while Input Vat slightly increased by P0.6 million from last year due to the low level of operating activity of the Group

## <u>Prepayments and other current assets – 733% increased from P26 million to P220</u> <u>million</u>

The increase was attributable to increases in prepaid expenses by P57 million and advances to supplier by P143 million.

# Property and equipment, net - 3% increased from P3,277 million to P3,367 million

The increase of £89 million was primarily attributable to the effect of a favorable currency translation adjustment.

#### Trade and other payables -16% increased from P1,012 million to P1,174 million

The increase of  $\mathbb{P}162$  million in trade and other payables was attributable to increases in accounts payable-others by  $\mathbb{P}174$  million, deposits received for  $\mathbb{P}151$  million and taxes payable for  $\mathbb{P}28$  million however there were significant liquidation in the trade payables and accrued expenses for  $\mathbb{P}145$  million and  $\mathbb{P}43$  million respectively.

#### <u>Long-term debt – Nil</u>

Current – Nil

This account pertains to the net present value of the leasehold right on the land where the manufacturing plant of ZZ Stronghold is situated.

#### Due to related parties - 6% increased from P2,255 to P2,392 million

This account pertains to funding and advances from affiliates to finance the operating activities of the Group.

#### Equity – 13% increased from P 222 million to P253 million

Capital position went up by P31 million to P253 million for the first nine months of 2020 compared to P222 million as at year end of 2019 primarily due to the favorable effect of the currency translation adjustment of P161 million.

#### Income Statement Items (YTD September 2020 vs. YTD September 2019)

#### Revenue/Sales - 1% decreased from P470 million to P464 million

Revenue for the first nine months of 2020 went down by P6 million for the same period a year ago due to inactivity of TSC and minimal production capacity of ZZS's operation respectively.

#### Cost of sales – 7% increased from P428 million to P458 million

Consolidated cost of sales slightly increased by ₽30 million that was attributable and comparable to ZZS less operating capacity.

#### Other operating expense - 16% decreased from P110 million to P92 million

The other operating expenses decreased significantly by P18 million primarily due to the non-operation and less production and sales activities of our main two subsidiaries.

#### Finance cost -36% decreased from P59 million to P38 million

The decrease in finance charges by P21 million was due to the impact of the market to market conditions of certain accounts and prevailing lower bank interest rates.

#### Income tax expense – 36% decreased from P5 million to P4 million

The level of final income tax remains minimal for the first nine months of 2020 and 2019 respectively.

#### Key Performance Indicators:

The Group's key performance indicators (consolidated figures) are as follow:

| -   | YTD Sep. 30, 2020 | YTD Sep. 30, 2019 |
|---|-------------------|-------------------|
| Revenue Growth (%)<br>Gross Profit Margin (%) | -1.2 %<br>1.2 %   | -30.5 %<br>9 %    |
| Basic Earnings per share 1/                   | -0.13             | -0.14             |
|   | As of             | As of             |
|   | Sep. 30, 2020     | December 31, 2019 |
| Current Ratio 2/                              | 0.28              | 0.21              |
| Debt-to-Equity Ratio 3/                       | 17.94             | 18.56             |
| Return on Equity (%) 4/                       | -53%              | -67%              |

 $1/\,$  Net income applicable to majority shareholders / weighted average of outstanding common shares

2/ Total current assets / total current liabilities

3/ Total liabilities / equity

4/ Net income / total equity (average)

#### **OTHER MATTERS**

- a. There were no known trends, demands or uncertainties that will have a material impact on the Group's liquidity. The Group does not anticipate any cash flow or liquidity problems within the next twelve (12) months and is not at default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments. No significant amounts of trade payables have been unpaid within the stated trade terms.
- b. There are no known trends, or events, uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/revenues/income from continuing operations nor any events that will trigger direct or contingent financial obligation that is material to the Group, including any default or acceleration of an obligation.
- c. There are no material off-balance sheet transactions, arrangements obligations (including contingent obligations), and other relationship of the Group with unconsolidated entities or other persons created during the reporting period.
- d. There were no seasonal aspects that had a material impact on the financial condition or results of operations of the Group.
- e. Any material commitments for capital expenditure:

The Parent Company conducted a Follow-On Offering on November 23, 2007 that raised gross proceeds of  $\mathbb{P}$  2,275 million to finance expansion and development plans of its two (2) subsidiaries, Treasure Steelworks and ZZ Stronghold.

f. There were no significant elements of income or loss that did not arise from the registrant's continuing operations except as presented in the Management Discussion and Analysis.

# PART II - OTHER INFORMATION

# **Financial Soundness Indicators**

|   | September 30, 2020 | December 31, 2019 |
|---|--------------------|-------------------|
| CURRENT /LIQUIDITY RATIO                      | _                  |                   |
| Current assets                                | 1,271,596,600      | 861,365,387       |
| Current liabilities                           | 4,505,751,982      | 4,100,237,121     |
| Current Ratio                                 | 0.28               | 0.21              |
|   |                    |                   |
| SOLVENCY RATIO                                |                    |                   |
| Net loss before depreciation and amortization | (104,942,414)      | (172,710,381)     |
| Total liabilities                             | 4,547,265,506      | 4,138,404,945     |
| Solvency Ratio                                | (0.02)             | (0.04)            |
| DEBT TO EQUITY RATIO                          |                    |                   |
| Total liabilities                             | 4,547,265,506      | 4,138,404,945     |
| Total equity                                  | 253,518,687        | 222,945,870       |
| Debt to Equity Ratio                          | <u> </u>           | 18.56             |
|   |                    |                   |
| ASSET TO EQUITY RATIO                         |                    |                   |
| Total assets                                  | 4,800,784,193      | 4,361,350,815     |
| Total equity                                  | 253,518,687        | 222,945,870       |
| Asset to Equity Ratio                         | 18.93              | 19.56             |
| INTEREST COVERAGE RATIO                       |                    |                   |
| Earnings before interest and taxes            | (86,242,206)       | (140,046,116)     |
| Interest Expenses                             | 38,021,324         | 68,461,689        |
| Interest Coverage Ratio                       | (2.26)             | (2.05)            |
| U   |                    |                   |
| PROFITABILITY RATIO                           |                    |                   |
| Net Loss                                      | (127,922,847)      | (210,174,146)     |
| Average equity                                | 238,232,279        | 312,426,612       |
| Return on Equity                              | (0.54)             | (0.67)            |

# **SIGNATURE**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer: TKC Metals Corporation By:

Efren A. Realeza Jr. OIC-Chief Finance Officer November 11, 2020